



MINNESOTA

Farm and Food in Focus



From Mankato to Mexico AG EXPORTS BENEFITING MINNESOTA

AN UPDATE FOR CANDIDATES AND VOTERS REGARDING THE MAJOR IMPACT AND TRANSFORMATION OF MINNESOTA'S FARM/FOOD SECTOR

214%

INCREASE IN VALUE
OF MINNESOTA'S
AGRICULTURAL EXPORTS
FROM 2000 to 2018



1 of 3
FARM ACRES IN
MINNESOTA PRODUCE
YIELDS THAT ARE
EXPORTED

1 of 7

MINNESOTA TURKEYS ARE
EXPORTED. MINNESOTA
IS THE No. 1 TURKEY
PRODUCER IN THE U.S.

Minnesota farmers do more than produce food for people in the Midwest and across the country. They have helped create and sustain the state's growing export economy, which is creating new jobs and supporting businesses across every region of our state. Agriculture and food exports bring new and expanded revenue into the state. Today, food and agricultural products are the second-most exported goods from Minnesota, which is now the fourth-largest agricultural exporting state in the U.S.

Economic Impact

Exports are crucial to Minnesota's agricultural economy, contributing over one-third to Minnesota's total agricultural sales. Agricultural exports support **51,000 jobs in Minnesota** and generate **\$18.4 billion in total economic activity**.

- **\$6.9 billion** – in agriculture products exported by farmers and ranchers

Connecting the heartland to the world: Minnesota's farmers are among the most efficient in the world. They position the state for success on the global stage. For decades, Minnesota farmers have been producing commodities and products for export and farmer-funded commodity councils have effectively helped open foreign markets. Farmers in small towns across Minnesota have been astute observers of international events and trade policies years before these issues became more mainstream.

MN CROP EXPORTS TOTAL MORE THAN \$5.4 BILLION

- **Soybeans** are the state's top export commodity - **export value of \$1.8 billion**
- Corn is the No. 2 export crop at \$829 million and wheat is **No. 3** at \$377 million
- Feed is Minnesota's **fourth-largest** agricultural export commodity, contributing 10% to the state's total agricultural exports in 2018.

MN LIVESTOCK EXPORTS REACHED \$1.5 BILLION

- Pork is the state's No. 1 livestock export product -- value of \$717 million
- Dairy is \$219 million; beef at \$184 million; and poultry at \$162 million.
- Livestock exports account for 20% of Minnesota's total agricultural exports.

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A coalition of MN farm groups, food and agribusinesses located across the state

farmandfoodmn.org

FUTURE OPPORTUNITY

Food is essential for everyone across the globe. It's important to recognize that agriculture is dependent on natural resources that don't exist everywhere in the world. The U.S. must import products that can't be produced here because we lack those resources. Conversely, other countries must import food products that can't be produced in their county.

With more than 95% of the world's population and 80% of the world's purchasing power outside the U.S., the future economic prosperity of American farm families is directly linked to the world economy. Future economic growth and jobs for Minnesota will depend on expanding U.S. trade and investment in the global marketplace.

MINNESOTA'S MAJOR AGRICULTURE TRADING PARTNERS:

- | | |
|-------------|-------------|
| Canada | Colombia |
| China | Egypt |
| Mexico | Brazil |
| Japan | Philippines |
| Indonesia | Nigeria |
| South Korea | Taiwan |



The farmers, ranchers and food producers of Minnesota are ready to meet the rising global demand for food. We will work together to strengthen relationships and build new ones in export markets around the world. Agricultural exports are not only good for family farmers and small towns, these exports create jobs, taxes and other economic benefits for our entire state.

SOURCES: Minnesota AgriGrowth Council; Minnesota Department of Agriculture; Business Roundtable; news reports

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