

Minnesota Farming and Food Connecting Us All

Agriculture and food are the cornerstone of Minnesota's economy, supporting hundreds of thousands of jobs and benefiting every corner of our state – rural to suburban to urban. The diverse scope of the state's food and agriculture sector helps fuel a broad range of industries – some that might surprise you.



AGM | A Greater Minnesota farmandfoodmn.org

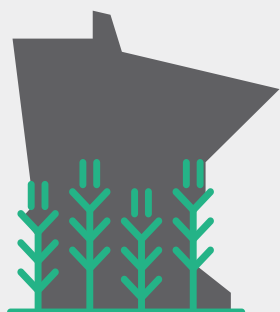
INNOVATION



MN is home to world-class agriculture innovation: millions invested in ag research by our farm commodity groups, universities and industry

Farm organizations and the UMN Extension Service educate farmers: encouraging adoption of new/best practices, technology, sustainability

Sources: U.S. Department of Agriculture, Minnesota Department of Employment and Economic Development, University of Minnesota and Minnesota Department of Agriculture



MN has **26 million** acres of farmland

NEARLY **97%** ARE FAMILY FARMS

With favorable climate and soils, **MN is a significant player in U.S. farm production.**

MINNESOTA FARMERS

68,822 farms 
average farm size **354** acres

Supporting all good farms means conventional family farms, organic, urban and value-added farms

5th in agricultural sales per year at **\$17.1 billion**

NATIONAL RANKINGS:

- No. 1 in turkey, sugar beets, green peas & wild rice
- No. 2 in hogs & sweet corn for processing
- No. 3 in soybeans, dry beans, sunflower & oats
- No. 4 in corn, ethanol & rye

- No. 5 in wheat, alfalfa, meat animals, vegetables, canola & barley
- No. 6 in red meat and cheese
- No. 7 in honey, potatoes & goats
- No. 8 in milk & eggs

FARM INPUTS AND SERVICES



Numerous MN companies small and large create and/or sell the items our farmers need.

TRANSPORTATION



MN relies on a vast network of roads, rails and waterways to connect regional, national and global markets



FINANCIAL

The **Minnesota agriculture and food economy** creates a significant demand for financing – farm real estate, operating loans and business financing

FOOD PROCESSING



SEVEN OF MN'S TOP MANUFACTURERS are agriculture and food-related

Many recognized consumer food brands **ARE PRODUCED BY MN COMPANIES**

WITH 36,500 JOBS, food manufacturing is the largest share of manufacturing in Greater MN



DISTRIBUTION AND CONSUMPTION

AS AN ESSENTIAL ITEM, food needs to be moved from production to the retailer, restaurant, or institutional provider

Involves a sophisticated system of distribution, transportation and retail companies

REACHING GLOBAL MARKETS

MN agricultural exports were **\$6.9 billion** in 2018, about one third of our state's total exports

Grain is among the top three exports of the Port of Duluth

TOP GLOBAL MARKETS

for MN agriculture products include Canada, China, Mexico, Japan, Indonesia, South Korea, Colombia, Egypt, Brazil, Philippines and Nigeria



ALTERNATIVE PRODUCTS

MN grown crops go beyond food; they're used in **value-added products like biofuels and plastics**



NO. 4 NATIONALLY IN ETHANOL PRODUCTION